# FORACO INTERNATIONAL S.A.

# **Unaudited Condensed Consolidated Interim Financial Statements**

Three-month and six-month periods ended June 30, 2012



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# Unaudited condensed consolidated interim balance sheet - Assets

in thousands of US\$	Note	June 30, 2012	December 31, 2011
ASSETS			
Non-current assets			
Property, plant and equipment	(5)	110,575	92,500
Goodwill	(6)	124,970	50,629
Deferred income tax assets		18,401	7,984
Other non-current assets		1,387	1,006
		255,333	152,119
Current assets			
Inventories, net	(7)	51,413	40,754
Trade receivables, net		70,922	45,490
Other current assets		16,172	12,464
Cash and cash equivalents		24,494	24,313
		163,001	123,021
Total assets		418,334	275,140

# Unaudited condensed consolidated interim balance sheet – Equity and Liabilities

in thousands of US\$	Note	June 30, 2012	December 31, 2011
EQUITY			
Capital and reserves attributable to the Company's e	auity holders		
Share capital	equity nonucly	1,629	1,468
Share premium and retained earnings		196,592	159,434
Other reserves		(7,377)	(3,393)
		190,844	157,510
Non-controlling interests		5,884	5,033
Total equity		196,728	162,542
LIABILITIES			
Non-current liabilities			
Borrowings	(8)	37,991	17,292
Consideration payable related to acquisitions	(6)	57,189	
Deferred income tax liabilities		3,582	3,976
Provisions for other liabilities and charges	(9)	658	677
Current liabilities			
Trade and other payables		68,197	51,535
Current income tax liabilities		8,015	5,840
Borrowings	(8)	45,104	31,912
Consideration payable related to acquisitions	(6)	- , -	470
Provisions for other liabilities and charges	(9)	870	896
Total liabilities		221,606	112,598
Total equity and liabilities		418,334	275,140

# Unaudited condensed consolidated interim income statement

In thousands of US\$		Three-month period ended		Six-month period ended		
	Note	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011	
Revenue	(4)	106,605	78,256	194,768	143,589	
Cost of sales	(11)	(79,870)	(59,935)	(147,651)	(110,747)	
Gross profit		26,735	18,321	47,117	32,842	
Selling, general and administratives expenses Other operating income / (expense), net	(11) (11)	(9,526)	(6,525)	(17,067)	(12,441)	
Operating profit		17,209	11,796	30,050	20,401	
Finance costs		(1,202)	(308)	(1,767)	(952)	
Profit before income tax		16,007	11,488	28,283	19,449	
Income tax expense		(4,642)	(2,921)	(7,817)	(4,938)	
Profit for the period		11,365	8,567	20,466	14,511	
Attributable to: Equity holders of the Company Non-controlling interests		9,366 1,999	6,842 1,725	18,687 1,779	12,931 1,580	

Equipped and the set of the set o	haldons of the Commons during the name	(annuaged in UC contenancheme)
Earnings per share for profit attributable to the equit	/ noiders of the Combany during the beriod	texpressed in US cents per snare):

- basic	(14)	11.50	8.75	23.45	16.49
- diluted	(14)	11.34	8.63	23.13	16.27

	Attrib	utable to equity	holders of the	Company	Non-	Total	
in thousands of US\$	Share Capital	Share Premium and Retained Earnings	Other Reserves	Total	controlling interests	Equity	
Balance at January 1, 2011	1,468	137,342	4,131	142,941	3,811	146,751	
Profit for the period	-	12,931	-	12,931	1,580	14,511	
Currency translation differences	-	-	3,838	3,838	327	4,165	
Employee share-based compensation	-	-	502	502	-	502	
Treasury shares purchased (see Note 10)	-	(1,549)	-	(1,549)	-	(1,549)	
Dividend relating to 2010	-	(2,961)	-	(2,961)	-	(2,961)	
Balance at June 30, 2011	1,468	145,763	8,471	155,702	5,718	161,419	
Balance at January 1, 2012	1,468	159,434	(3,393)	157,510	5,033	162,542	
Profit for the period	-	19,464	-	19,464	1,002	20,466	
Currency translation differences	-	-	(993)	(993)	(151)	(1,144)	
Employee share-based compensation	-	-	744	744	-	744	
Conversion of warrants	91	(= -)		-		-	
Issuance of equity instruments (Note 6)	70	- , -	-	20,302		20,302	
Transfer of shares (Note 6)	-	3,735	(3,735)	-	-	-	
Dividend relating to 2011	-	(4,266)		(4,266)	-	(4,266)	
Treasury shares purchased (see Note 10)	-	(1,917)	-	(1,917)	-	(1,917)	
Balance at June 30, 2012	1,629	196,592	(7,377)	190,844	5,884	196,728	

# Unaudited condensed consolidated interim statement of changes in equity

# Unaudited statement of comprehensive income

in thousands of US\$	June 30, 2012	June 30, 2011
Net profit for the period	20,466	14,511
Currency translation differences	(1,144)	4,165
Total comprehensive income for the period	19,322	18,676
Attributable to:		
Equity holders of the Company	18,471	16,468
Non-controlling interests	851	1,907

# Unaudited condensed consolidated interim cash flow statement

in thousands of US\$	Six-month per June 3	
	2012	2011
Profit for the period	20,466	14,511
Adjustments for:		
- Depreciation, amortization and impairment	16,998	13,829
- Non-cash changes in provisions and consideration payables	121	(8)
- (Gain) / loss on sale and disposal of assets	77	209
- Share-based compensation expenses	744	502
- Income tax expenses	7,817	4,938
- Finance costs, net	1,767	952
Cash generated from operations before changes in operating assets		
and liabilities	47,990	34,933
Changes in operating assets and liabilities:		
- Inventories	(9,011)	(5,064)
- Trade accounts receivable and other receivables	(20,825)	(13,299)
- Trade accounts payable and other payables	8,433	7,228
Cash generated from operations	26,587	23,798
- Interest paid, net	(1,567)	(1,352)
- Income tax paid	(6,479)	1,818
Net cash flow from operating activities	18,541	24,264
Purchase of property, plant and equipment (PPE) (*)	(20,412)	(15,717)
Acquisition of Servitec, net of cash acquired (Note 6)	(17,223)	-
Earn out payable related to the acquisition of EDC	-	(7,600)
Net cash used in investing activities	(37,635)	(23,317)
Proceeds from issuance of borrowings, net of issuance costs	30,677	8,634
Repayments of borrowings	(10,376)	(9,720)
Proceeds from short term credit facilities	6,178	6,177
Acquisition of treasury shares (see Note 10)	(1,917)	(1,549)
Dividends paid to Company's shareholders	(4,266)	(2,605)
Dividends paid to non-controlling interests	(2,125)	-
Net cash from financing activities	18,171	937
Exchange differences on cash and cash equivalents	1,104	1,283
Net increase in cash and cash equivalents	181	3,167
Cash and cash equivalents at beginning of the period	24,313	14,920
Cash and cash equivalents at end of the period	24,494	18,087
(*) Excluding acquisition financed through capital lease	-	6,375

# Selected notes to the unaudited condensed consolidated interim financial statements

#### 1. Basis of preparation

These unaudited condensed interim financial statements have been prepared in accordance with IAS 34, Interim Financial Reporting. All material intercompany balances have been eliminated. Because all the disclosures required by IFRS are not included, these interim statements should be read in conjunction with the audited financial statements of Foraco International S.A. and its subsidiaries ("Foraco" or the "Company") for the year ended December 31, 2011. The statements of income for the periods presented are not necessarily indicative of results expected for any future period, nor for the entire year.

Except when otherwise stated, all amounts are presented in thousands of US\$, which is the presentation currency of the Company.

# 2. Selected notes on critical accounting policies and new accounting pronouncements

The accounting policies have been consistently applied with those of the annual financial statements for the year ended December 31, 2011 except for the following policies that were modified.

# 2.1. Income tax

During the year, the income tax expense is recognized based on Management's best estimate of the average annual income tax rate expected for the full financial year on a tax jurisdiction by tax jurisdiction basis. In the last quarter of each fiscal year, Management determines the effective income tax rate for the full year based on the anticipated actual tax returns to be filed and the effective contribution of each tax jurisdiction to the consolidated financial statements.

#### **2.2. Seasonal fluctuations**

The continuing geographical expansion of the Company progressively reduces its overall exposure to seasonality and its influence on business activity. In West Africa, most of the Company's operations are suspended between July and October due to the rainy season. In Canada, seasonal slow periods occur during the winter freeze and spring thaw or break-up periods. Depending on the latitude, this can occur anytime from October until late December (freezing) and from mid-April through to mid-June (break-up). Operations at mine sites continue throughout the year. Russia is also affected by the winter period during which operations are suspended. In Asia Pacific and in South America, where the Company operates exclusively in the Mining segment, a seasonal slowdown in activity occurs around year-end and in August in Chile and in Argentina when the winter season peaks.

#### 2.3. New accounting pronouncements

Standards, amendments and interpretations to existing standards that have been adopted by the Company on January 1, 2012 with no material impact on the consolidated financial statements

- Improvements to IFRS 2011
- Amendment to IAS 12 "Income taxes" deferred taxes accounting for investment properties
- IFRS 7 "Financial instruments : Disclosures"– disclosures on transfers of financial assets

# Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

The following standards and amendments to existing standards have been published and are mandatory for the Group's accounting periods beginning on or after January 1, 2013 or later periods, but the Group has not early adopted them:

- IFRS 7 Financial instruments Disclosures
- IFRS 9 Financial instruments
- IFRS 10 Consolidated Financial Statements
- IFRS 11 Joint arrangements
- IFRS 12 Disclosure of interests in other entities
- IFRS 13 Fair value measurement
- Amendment to IAS 1 Presentation of financial statements
- Amendment to IAS 19 Employee benefits
- Amendment to IAS 27 Separate financial statements
- Amendment to IAS 28 Associates and joint ventures
- Amendment to IAS 32 Financial instruments : presentation
- IFRIC 20 Stripping costs in the production phase of a surface mine

The impact resulting from the application of these standards, amendments and interpretations is currently being assessed.

#### 3. Financial risk management

The Company is exposed to a variety of financial risks through its activity, including: currency risk, cash transfer restriction, interest rate / re-investment risk, financial counter-party risk and credit risk.

A significant portion of the cash flows of the Company are denominated in Euros, Canadian Dollars, Australian Dollars, US Dollars, Brazilian Real and Chilean Pesos. The financial performance and position as reported in US\$ are dependent on the fluctuations of the US\$ against the other mentioned currencies of the Group.

### 4. Segment information

The business segment information for the three-month periods ended June 30, 2012, and June 30, 2011, is as follows:

	Mini	ng	Wate	r	Grou	որ
Three-month period ended	June	30,	June 3	0,	June	30,
The ce-month period ended	2012	2011	2012	2011	2012	2011
Revenue	104,540	74,324	2,065	3,932	106,605	78,256
Gross profit	26,218	17,660	517	661	26,735	18,321
Operating profit	16,877	11,463	332	333	17,209	11,796
Finance costs	n/a	n/a	n/a	n/a	(1,202)	(308)
Profit before income tax	n/a	n/a	n/a	n/a	16,007	11,488
Income tax expense	n/a	n/a	n/a	n/a	(4,642)	(2,921)
Profit for the period	n/a	n/a	n/a	n/a	11,365	8,567

The business segment information for the six-month periods ended June 30, 2012, and June 30, 2011, is as follows:

	Min	ing	Wat	er	Gro	up	
Six-month period ended	June	<b>June 30</b> ,		<b>June 30</b> ,		<b>June 30</b> ,	
Six-month period chucu	2012	2011	2012	2011	2012	2011	
Revenue	187,568	134,069	7,200	9,520	194,768	143,589	
Gross profit	45,026	30,695	2,091	2,147	47,117	32,842	
Operating profit	28,587	19,088	1,463	1,313	30,050	20,401	
Finance costs	n/a	n/a	n/a	n/a	(1,767)	(952)	
Profit before income tax	n/a	n/a	n/a	n/a	28,283	19,449	
Income tax expense	n/a	n/a	n/a	n/a	(7,817)	(4,938)	
Profit for the period	n/a	n/a	n/a	n/a	20,466	14,511	

The following is a summary of sales to external customers by geographic area for the three-month periods ended June 30, 2012 and June 30, 2011:

Three-month period ended	June 30, 2012	<b>June 30, 2011</b>
South America	53,025	30,655
Africa	19,709	18,403
North America	15,775	12,553
Asia Pacific	8,003	7,456
Europe	10,094	9,189
Net sales	106,605	78,256

The following is a summary of sales to external customers by geographic area for the sixmonth periods ended June 30, 2012 and June 30, 2011:

Six-month period ended	June 30, 2012	June 30, 2011
South America	90,322	56,370
Africa	43,153	35,337
North America	32,224	27,176
Asia Pacific	17,083	13,567
Europe	11,985	11,139
Net sales	194,768	143,589

# 5. Property, plant and equipment

Property, plant and equipment (PP&E) consists of the following:

	Land & Buildings	Drilling equipment & tools	Automotive equipment	Office furniture & other equipment	Total
Year ended December 31, 2011					
	3 598	63 465	10 638	586	78 289
Opening net book amount					
Additions	2 452	30 656	12 754	743	46 605
Exchange differences	(505)	(2 537)	(101)	(131)	(3 274)
Disposals or retirements	-	(247)	(431)	(32)	(710)
Depreciation expense	(496)	(21 000)	(6 523)	(391)	(28 410)
Closing net book value	5 049	70 337	16 337	775	92 500
Period ended June 30, 2012					
Opening net book amount	5 049	70 337	16 337	775	92 500
Additions	465	15 306	4 086	555	20 412
Acquisition of Servitec (Note 6)	528	11 357	2 872	494	15 251
Exchange differences	30	(172)	(149)	(106)	(397)
Disposals or retirements	(2)	(390)	(21)	(2)	(415)
Depreciation expense	(486)	(12 811)	(3 222)	(257)	(16 776)
Closing net book value	5 584	83 627	19 903	1 459	110 575

The depreciation expense of PP&E and the amortization expense of intangible assets have been charged to the income statement as follows:

Period ended	June 30, 2012	June 30, 2011
Cost of sales	16,802	13,652
Selling, general and administrative expenses	196	176
Total depreciation and amortization	16,998	13,828

# 6. Goodwill

Goodwill can be analyzed as follows:

Period ended	June 30, 2012	December 31, 2011
Goodwill at period beginning	50,629	50,667
Earn-out of Northwest Sequoia	-	300
Acquisition of Servitec	74,255	-
Exchange differences	86	(338)
Goodwill at period ended	124,970	50,629

# Period ended June 30, 2012

#### Servitec Sondagem

On April 20, 2012, the Company completed the acquisition of a 51% shareholding in WFS Sondagem S.A. ("Servitec"), a Brazilian drilling service provider, for an amount of US\$ 44.2 million through a combination of US\$ 20.2 million cash and 4,816,509 Foraco shares at US\$ 4.99 representing US\$ 24.0 million. As part of this agreement, the Company has an option to acquire and the current shareholders of Servitec have an option to sell the remaining 49% after three years. The corresponding purchase consideration will depend upon a formula based on the average 2012, 2013 and 2014 EBITDA of Servitec and on the net cash as at December 31, 2014. The maximum amount payable for this tranche is capped at US\$ 75 million.

The Group's interest in Servitec is consolidated since April 20, 2012.

The estimated purchase price, the fair value of the net assets acquired and the goodwill resulting from the acquisition are as follows:

			In thous ands of US\$
Fair value of cash consideration for the first step			
- Cash payable at closing date of the Acquisition (1)	35,650 1	R\$	20,163
Foraco International common shares to be issued for the firs	t step		
- Number of common shares to be issued	4,816,509		
- Stock price on April 20, 2012	4.99		
- Estimated fair value of shares to be issued			24,038
Fair value of cash consideration for the second step			
- Payable estimated at completion of the second step (2)		61,132	
- Discount rate (3)		2.30%	
- Expected date of completion	I	May 31, 2015	5
- Discounted estimated payable			56,993
Total fair value of the consideration payable			101,194

(1) Translated at conversion rate on April 20, 2012 of 1.88 R\$ to the US\$ and 1.01 CAD to the US\$

(2) Based on Management's best estimate of the consideration payable

(3) Discount rate using the Foraco marginal interest rate

	Estimated fair value in thous ands of US\$
Cash and cash equivalents	1,764
Shareholder loan to be repaid upon closing	149
Customers relationship	405
Equipment	15,251
Intangible assets	62
Inventories	2,697
Trade and other receivables	10,501
Trade and other payables	(8,422)
Provision	(962)
Borrowings	(6,472)
Deferred tax, net	11,967
Net assets acquired in KUSD	26,939

Net assets acquired in KUSD

#### Goodwill

The above goodwill is attributable to the specialization of the acquired company in diamond core, directional, geotechnical and large diameter drilling services for top tier companies in the mining industry. This goodwill is allocated to the Mining segment.

Transaction costs related to the acquisition amounted to US\$1.0 million and were reported under selling, general and administrative expenses.

74,255

Considering the recent date of the acquisition, the purchase price allocation was determined at that stage on a preliminary basis. The Company will reassess the fair value of acquired assets and assumed liabilities by the end of the fiscal year.

#### Period ended December 31, 2011

#### Northwest Sequoia Drilling Ltd

Northwest Sequoia was acquired in September 2008. An earn-out clause stipulated that above a certain ratio of EBITDA to sales, the former shareholders would be entitled to an additional payment. Following the better than expected performance of the company in 2011, the ratio of EBITDA to sales exceeded the threshold. The additional payment amounting to US0.3 million has been provided for and recorded against goodwill on the basis that the acquisition took place before the Company first applied IFRS 3 (R).

#### 7. Inventories

Inventories consist of the following:

Period ended	June 30, 2012	December 31, 2011
Spare parts and consumables, gross Less inventory allowance	51,413	40,951
Inventories, net	51,413	40,951

#### 8. Borrowings

As of June 30, 2012, the maturity of financial debt can be analyzed as follows:

Maturity	Less than one year	One to five years	Over five years	Total
Bank overdraft	13,587	-	-	13,587
Assignment of trade receivables with recourse	11,117	-	-	11,117
Bank financing	10,464	29,206	122	39,792
Capital lease obligations	9,936	8,664	-	18,600
Total	45,104	37,870	122	83,096

This table does not include the consideration payable for the acquisition of the remaining shares of Servitec totaling to US\$ 57,189 thousand as at June 30, 2012, and due to be paid in 2015.

Used and unused short-term credit facilities amounted to US\$ 103 million as of June 30, 2012. These facilities are granted on a yearly basis and are subject to review at various dates.

Total financial debts as of June 30, 2012, include collateralized borrowings of US\$ 29.7 million:

- Assignment of trade receivables with recourse against the Company for an amount of US\$ 11.1 million is secured by receivables that have been transferred; and
- Capital lease obligations amounting to US\$ 18.6 million are secured by related leased assets.

# 9. Provisions

Provisions comprise the following elements:

	Pension andProvisionretirementfor taxindemnitiesuncertainty		Other provisions	Total
As at January 1, 2012	395	896	282	1,573
Charged to consolidated income statement				
- Addition to provisions	11	-	-	11
- Used amounts reversed	(11)	-	-	(11)
- Unused amouts reversed	-	-	-	-
- Exchange differences	(10)	(28)	(7)	(45)
As at June 30, 2012	385	868	275	1,528

The Company operates in various tax jurisdictions and may be subject to tax audits. The Company accounts for provisions for tax uncertainties to reflect management's best estimate of its potential exposure.

#### **10. Share capital**

#### Number of shares outstanding

As at June 30, 2012, the number of shares issued, net of treasury shares, is 82,532,300. Warrants issued as part of the acquisition of Adviser were converted for no consideration into 4,756,539 common shares in May 2012.

The variation in the number of shares is explained as follows:

Total shares issued and outstanding	Nu	mber of shares
As at December 31, 2011		74,678,750
Increase in share capital related to the acquisition of Servitec (note 6)		3,516,509
Conversion of warrants		4,756,539
As at June 30, 2012		82,951,798
Common shares held by the company:		
As at December 31, 2011	-	1,271,700
Purchase of treasury shares	-	447,798
Treasury shares used in Servitec acquisition (note 6)		1,300,000
As at June 30, 2012	-	419,498
Total common shares issued and outstanding as at June 30, 2012		82,532,300

As at June 30, 2012, the total common shares of the Company are distributed as follows:

	Number of shares
Common shares held directly or indirectly by principal shareholders	37,596,497
Common shares held directly or indirectly by individuals in their capacity as members of the Board of Directors	2,254,322
Commons shares held by the Company	419,498
Common shares held by the public	42,681,481
Total shares issued and outstanding	82,951,798
Common shares held by the Company	(419,498)
Total common shares issued and outstanding	82,532,300

#### **Treasury shares**

The Company filed a notice on March 11, 2011, in respect of an additional Normal Course Issuer-Bid (NCIB) with the TSX. The Company was entitled to purchase up to 1,000,000 additional common shares. On December 23, 2011, the Company filed a notice to increase the NCIB from 1,000,000 to 1,500,000 shares. As at June 30, 2012, the Company finalized the purchase of these 1,500,000 treasury shares at a total average purchase price of Can\$ 3.44 per share.

As at June 30, 2012, the Company owns 419,498 of its own shares (1,271,700 as at December 31, 2011).

#### **11. Expenses by nature**

Operating expenses / (income), net by nature are as follows:

	Three-month period ended		Six-month period ended		
	June 30, June 30,   2012 2011		June 30, 2012	June 30, 2011	
Depreciation and amortization	(8,886)	(7,222)	(16,998)	(13,828)	
Accruals increases / (reversals)	(121)	15	(121)	8	
Raw materials, consumables used and external charges	(41,647)	(32,968)	(82,587)	(61,207)	
Employee benefit expense	(37,913)	(25,811)	(63,652)	(47,491)	
Taxes other than on income	(928)	(494)	(1,437)	(878)	
Other operating expenses (profit), net	98	21	77	209	
Total operating expenses	(89,397)	(66,459)	(164,718)	(123,187)	

Share-based compensation expenses recognized within Employee benefit expense for the period ended June 30, 2012 amounts to US\$ 744 thousand (US\$ 502 thousand in 2011).

#### 12. Commitments and contingencies

The guarantees given are as follows:

Period ended	June 30, 2012	December 31, 2011
Bid bonds	33	197
Advance payment guarantees and performance guarantees	16,607	13,364
Retention guarantees	1,304	2,805
Financial guarantees	1,053	2,785
Total	18,997	19,151

Generally, the Company is subject to legal proceedings, claims and legal actions arising in the ordinary course of business. The Company's Management does not expect that the ultimate costs to resolve these matters will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

#### 13. Related-party transactions

During 2011, the Company entered into a drilling contract with a company of which one of Foraco's Board members is a Director. This transaction was negotiated independently from the related party and represented US\$ 923 thousand revenue for the six-month period ended June 30, 2011 (nil for 2012).

The Company accounted for certain related party transactions including lease rentals amounting to US\$ 155 thousand for the six-month period ended June 30, 2012 (US\$ 170 thousand for the six-month period ended June 30, 2011).

Key Management compensation for the six-month period ended June 30, 2012 amounted to US\$ 527 thousand (US\$ 501 thousand for the six-month period ended June 30, 2012).

# 14. Earnings per share calculation

For the three month period ended June 30, 2012, the weighted basic average number of shares was 81,473,427 (78,231,607 in 2011) and the weighted diluted average number of shares was 82,563,776 (79,318,681 in 2011).

For the six month period ended June 30, 2012, the weighted basic average number of shares was 79,673,588 (78,404,180 in 2011) and the weighted diluted average number of shares was 80,779,420 (79,491,255 in 2011).

# **15.** Post balance sheet events

Nothing to report.