Investor Presentation November 2023

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FORACO

TSX: FA

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Company overview





Foraco is a global leader in mineral and water drilling services

At a glance

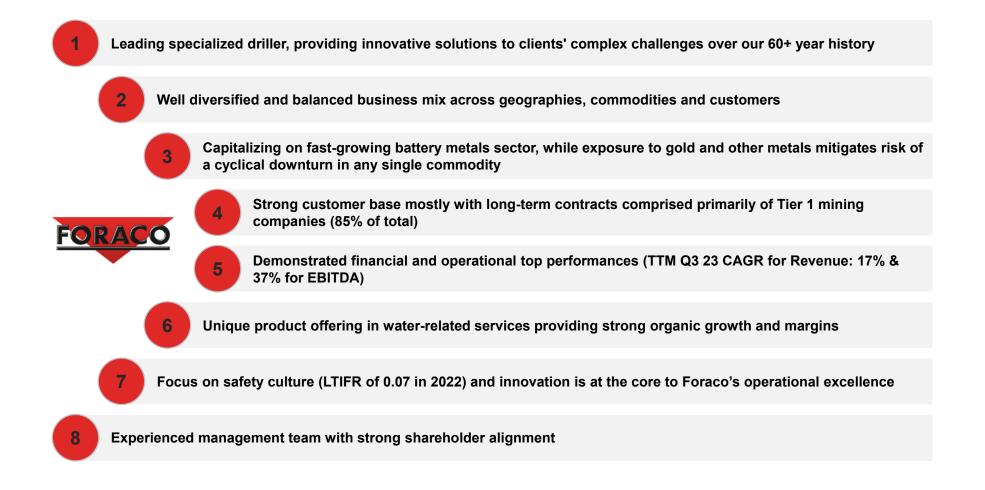
- Third largest drilling services contractor worldwide by number of drills
- Leader in ground **water drilling** and monitoring
- Global presence, operating across all mining regions including Canada, Australia, Chile, Brazil, West Africa and CIS
- Around **3,000** employees and **302** rigs
- Customer base includes Vale, Rio Tinto, Glencore, Teck and BHP among others

Capital markets profile

- Shares outstanding: **99.3m**
- Corporate headquarters: Marseille, France
- Exchange / ticker: TSX / FAR
- Share price (10/31/2023): **C\$1.80**
- Market capitalization: **C\$180m**
- 52 week high/low: C\$2.00 / C\$1.15



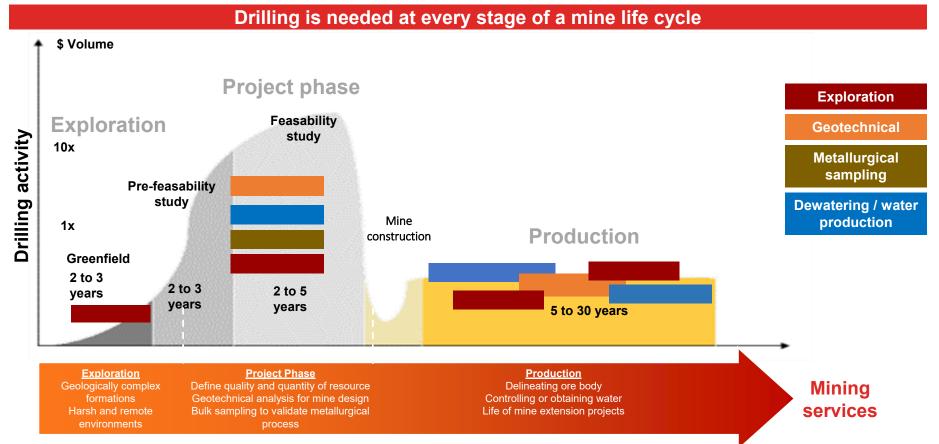
Key investment highlights



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Foraco provides drilling solutions across the mining markets



Source: Management



ESG report summary

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Follow SASB Sustainability Accounting Standards: Metals and Mining 2018-2010



Foraco has collective bargaining agreements covering 56% of its workforce in complement of labor laws

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2022 current impact (YoY %):

- CO2 emission: 59,396 TCO2 (-6%)
- Water consumption: 887,990 m3 (-18%)
- Energy: 844,019 Gj (-10%)



Foraco has a strong safety at work policy and systems in place:

- 2 LTI in 2022 (+2)
- TRIFR of 1.31 (-22%) for 5,800,574
 hours reported (+9%)



Foraco does not work in war zones and has developed a systematic cooperation approach with natives or local community groups wherever possible



Foraco has a strong business ethics policy and procedures that are compliant with Europe's most stringent anti-corruption rules like Sapin 2 law and OECD rules – No whistleblow in 2022

Market fundamentals: pointing to sustained growth





Mineral drilling traditionally driven by metal prices, supply/demand

- EV metals (Copper, Nickel, Cobalt and Rare Earths) under significant tension although prices are fluctuating
- Large Cap gold reserves decreased 35% since 2012
- Iron ore prices are still largely above long-term average
- Tier 1 clients such as Vale, Rio Tinto, Teck, BHP, and others are maintaining strong drilling activity in 2023
- Increasing signs point to inevitable squeeze in certain metals such as Copper or Nickel
- Decreasing grades in most world class mines

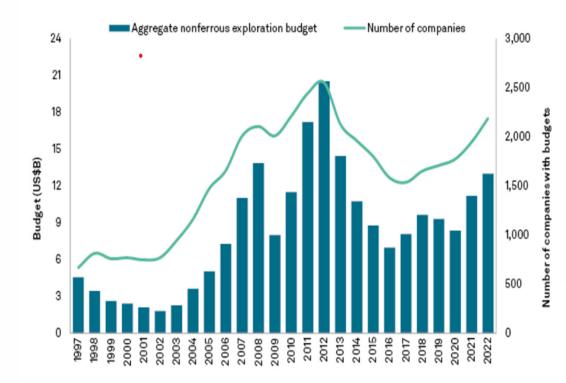
- Only a fraction (50%) of drilling activity is reported as such, generally as "Exploration", the rest being buried in production or projects expenses
- Market is split between
 - Juniors activity (mostly exploration and projects) who depend on financial markets to finance their activities and
 - Tier 1 and 2 (producers) who depend on metals prices: **exploration**, **projects and production**
- These two compartments are having their own dynamics and are not necessarily synchronized

Conditions continue to align for a sustained up cycle in mining

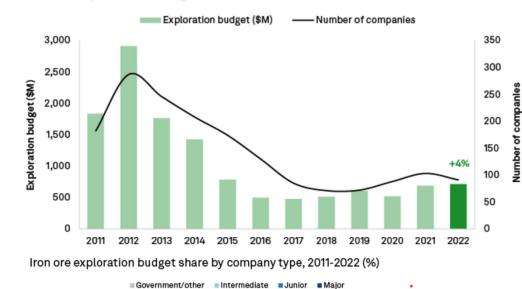


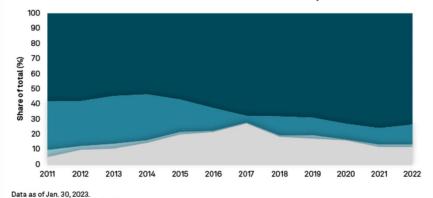
Exploration segment is well documented

Annual nonferrous exploration budgets, 1997-2022



Data as of Sep. 26, 2022. Source: S&P Global Market Intelligence. © 2022 S&P Global. Iron ore exploration budgets, 2011-2022 (\$M)





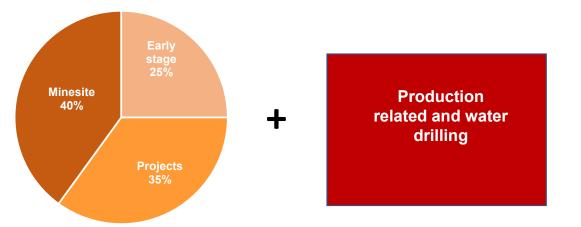
Source: S&P Global Market Intelligence. © 2023 S&P Global.



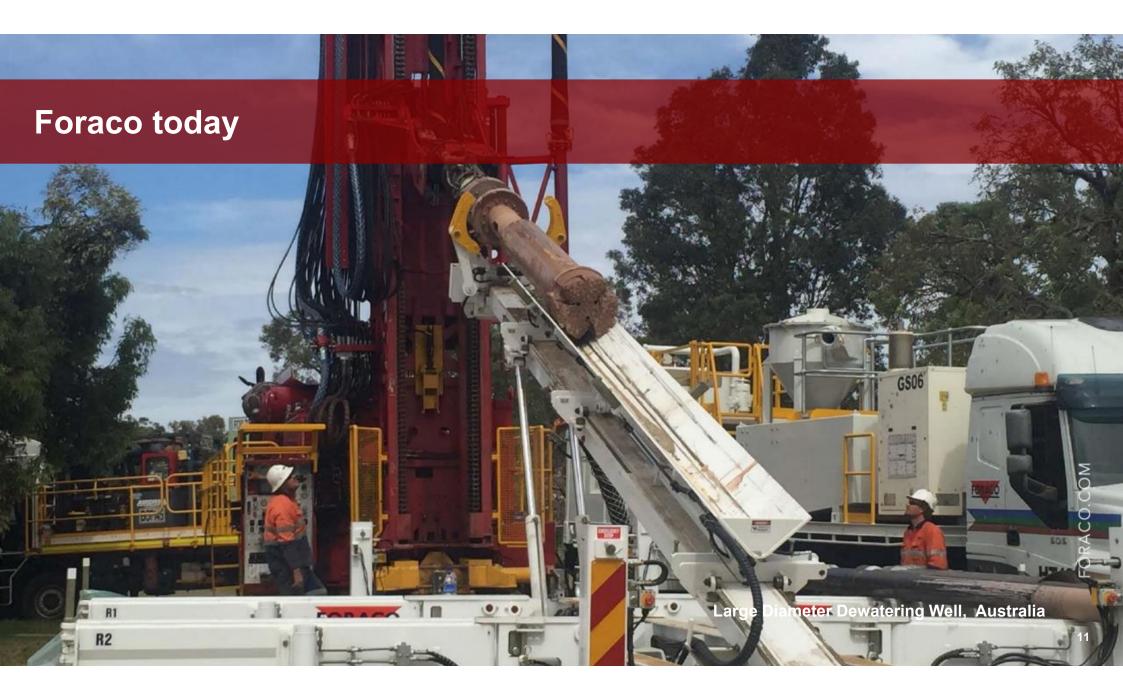
Market for global drilling services is more difficult to estimate: we believe it's 140 to 170% of reported "exploration expenditures"

2022 reported drilling expenses (13 B\$)

(Up 16% YoY)





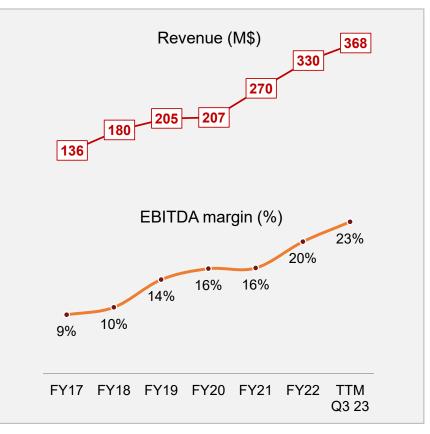




Foraco today is stronger thanks to the deep turnaround that commenced in 2017

Organic growth and profitability restoration drove revenue to \$368M and EBITDA to \$85M in TTM Q3 2023

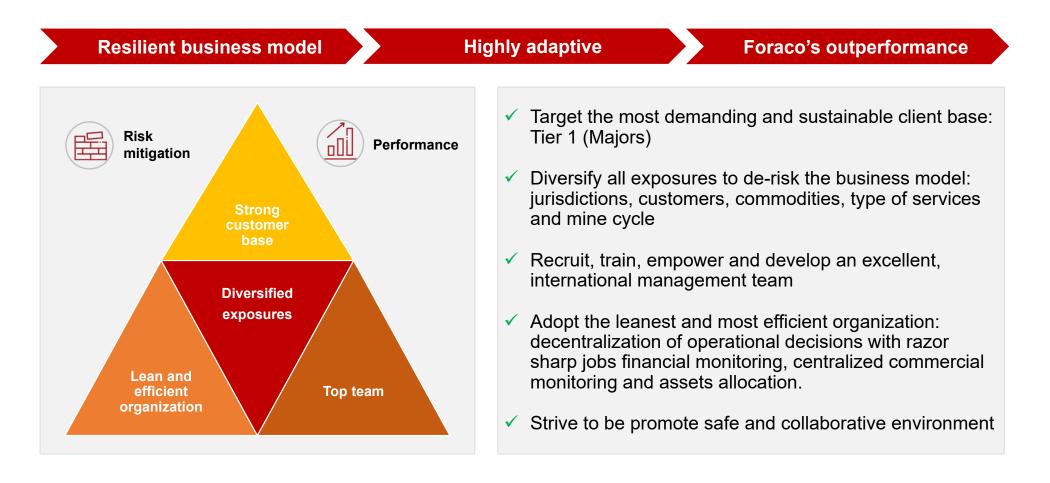
- Adjusted footprint marginally to focus fleet on most stable jurisdictions
- Regained pricing power to offset inflation
- Focus on high tech or client critical contracts
- Successfully signed significant multi-years contracts with long-term Tier 1 customers
- Renewed most of our long-term contracts since 2022
- Deployed efficient HR policy to attract, retain and develop young professionals
- Deployed directional deep coring services in Canada, Brazil and Australia
- Successfully recapitalized and improved financial flexibility with extended debt maturities



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Foraco's strategy

De-risk most dimensions of business to deliver superior and sustained performance







Strong and consolidated Tier 1 customer base

Longer term contracts, higher barriers of entry and less volatility in activity than when dealing with other Tiers

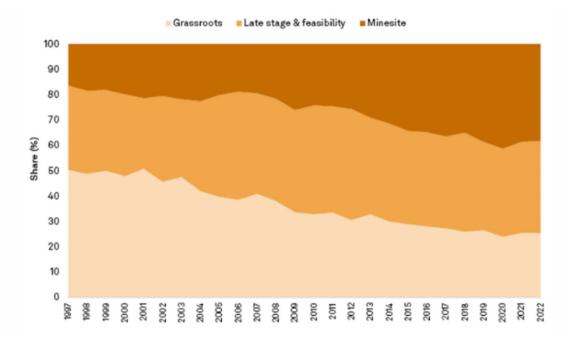


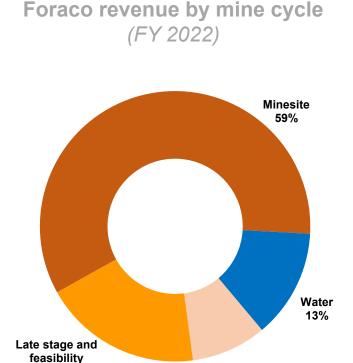
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Foraco has built a significant position in the most resilient part of the mine cycle away from exploration

Share of global budget by stage (1997-2022)¹





19%

Grassroots

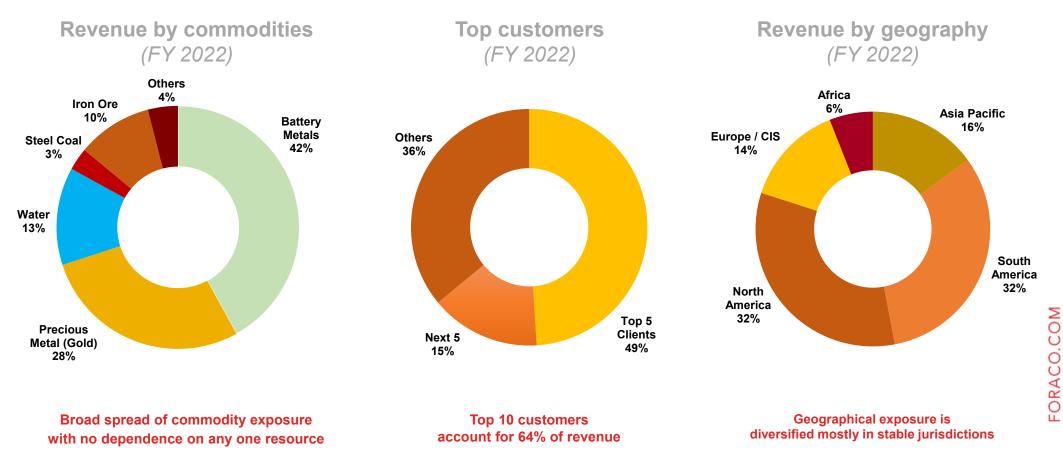
9%

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Sources: SP Global Markets Intelligence Notes: (1) As of Sep. 26,2022

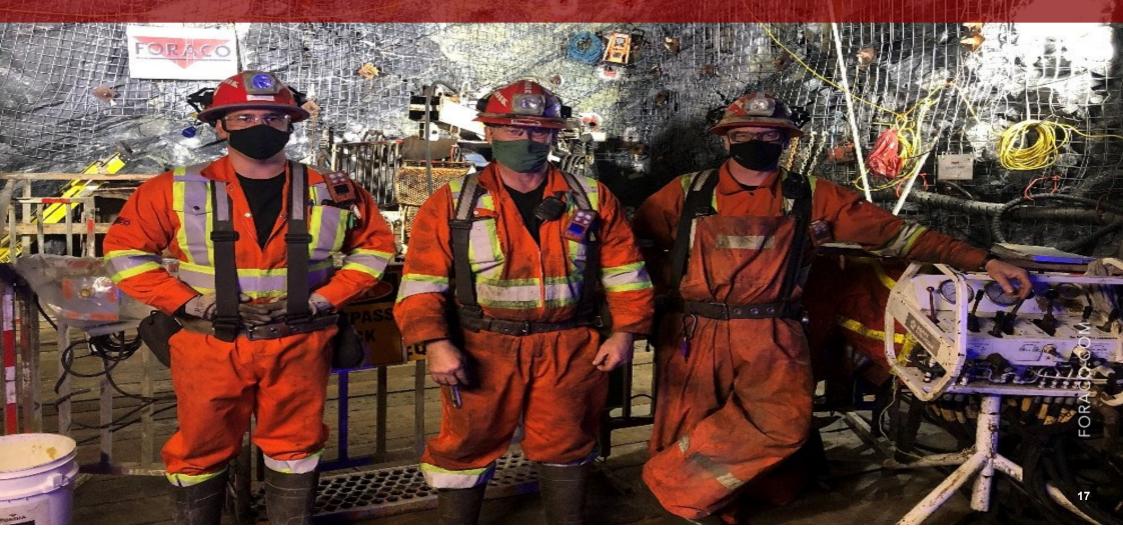


Diversified exposure: Increased resilience to cycles



Source: Management

Foraco's ingredients for success





An experienced, international workforce retained by a fair, progressive and efficient HR policy



Sustainable long-term contracts



Long-term employment opportunities



Leading class HSEC (Health, Safety, Environment and Community) and productivity



Investment in skills and knowledge



Long-term financial incentives for executives



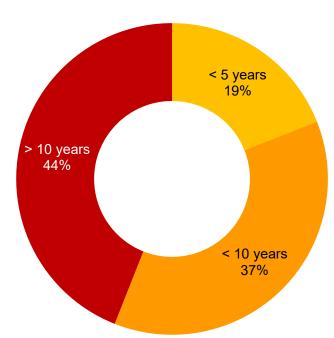


Engaged and empowered employees



A versatile drill fleet in constant evolution

- **302 Drill rigs**
 - 62 Rotary & RC
- 190 Diamond
 - **18** Combination
 - 32 Underground
- 50 new rigs were added to the fleet since 2017
- All rigs purchased on the back of long-term contracts
- FAR invests approx. 8% of its revenue in capex
- Current market value of equipment estimated at US\$150M
- Replacement value of a rig is between US\$0.5M and US\$2.5M
- New rig has an operational life of 15 to 20 years
- A rig can be rebuilt every 10 years, regaining another decade of market life

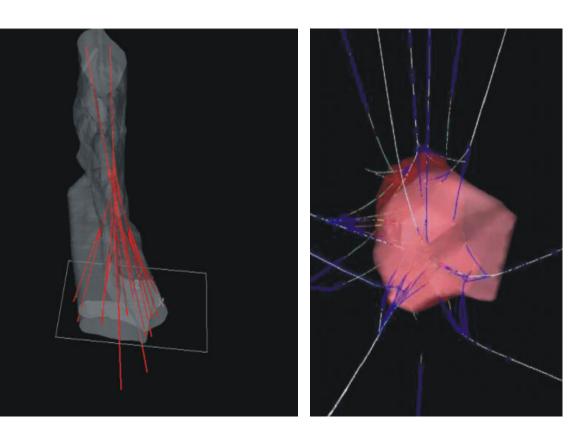


Global Foraco Drill Rig Fleet

Deep directional coring drilling lead



- Techniques and tools which allow 3D drill steering through hard rock in order to follow a preset 3D trajectory
- Without directional drilling, the hole geometry is dictated by the geological natural conditions
- FAR setup a JV with the developers of the Continuous Wedging Tool (CWT) to market and operate their tool in North America, Brazil and West Africa
- The CWT complements Foraco's existing deep directional drilling expertise
- Customer benefits: significant financial savings together with the best geo data



Innovation as one of our founding values



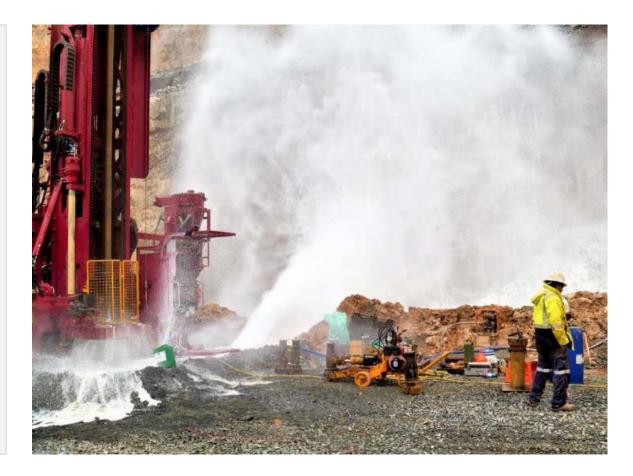
- Pioneered first wireless remote RC rig with fully • featured Measure While Drilling (MWD)
- Awarded DMIRS Engineering Award of Merit •
- In 2019, introduced next generation of remote RC • (functional isolation / electronic exclusion zones)
- New generation of water well specialized rig roll • out in early-2024
- We aim to reduce drill time and enhance crew • safety





Recognized leadership in water well drilling

- Technical leadership in large diameter flooded reverse technique
- Front runner in drilling groundwater in situ treatment wells (Selenium)
- More than 42,000 of drinking water wells drilled in West Africa
- Expertise in rural zone water supply
- Extension of water drilling technique to solution mining (Lithium, Magnesium)







Foraco's ingredients for success

	An experienced workforce retained by a fair and efficient HR policy	 Sustainable long-term contracts Leading class HSEC (Health, Safety, Environment and Community) and p Long-term financial incentives for executives 	roductivity	
\mathbf{Q}	A versatile drill fleet in constant evolution	 All rigs purchased on the back of long-term contracts Current market value of equipment estimated at US\$150M New rig has an operational life of 15 to 20 years (ability to refurbish 	Drill rigs Rotary & RC Diamond Combination Underground	Global Drill Rig Fleet < 5 years 19% 44% < 10 years 37%
	Innovation as one of our founding values	 Pioneered first wireless remote RC rig with fully featured Measure While Awarded DMIRS Engineering Award of Merit New generation of water well specialized rig – roll out in early-2024 Deep directional coring drilling lead 	Drilling (MWD)	
	Recognized leadership in water well drilling	 Technical leadership in large diameter flooded reverse technique Expertise in rural zone water supply Extension of water drilling technique to solution mining (Lithium, Magnetic Solution Solut	nesium)	

Positioned for growth



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Take advantage of our strengths

- Deploy specific and innovative techniques in additional regions
- Growth within Tier 1 clients
- Long-term contracts
- Increased exposure to EV metals
- Reinforce leadership in groundwater management

Strengthen balance sheet

- Generate significant cash flows on the back of solid economic activity
- Continue to deleverage the balance sheet (0.9x Q32023 Net debt to EBITDA)
- Review our capital allocation

The path forward

Prepare for probable metals shortage consequences

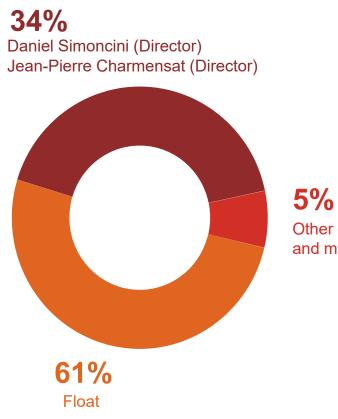
Appendix



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Shareholding structure





D70 Other directors and management



Historical performance

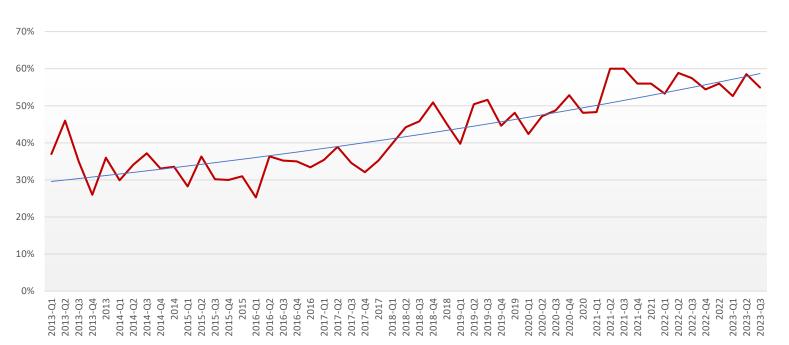
In US\$m, FYE 31/12	2018A	2019A	2020A	2021A	2022A	CAGR 18A-22A	2023 Q3 TTM
INCOME STATEMENT							
Revenues	180.0	205.4	207.1	269.7	330.6	12.9%	368.4
% Growth	32.6%	14.1%	0.8%	30.2%	22.6%		17.1%
Gross Profit	21.9	21.1	38.2	46.8	71.3	26.6%	92.4
% Margin	12.2%	10.3%	18.4%	17.4%	21.6%		25.1%
EBITDA	18.1	29.3	34.1	43.0	66.5	29.7%	85.1
% EBITDA	10.1%	14.3%	16.5%	15.9%	20.1%		23.1%
EBIT	1.1	11.0	17.2	24.1	46.4	n.m	65.2
% EBIT	0.6%	5.4%	8.3%	8.9%	14.0%		17.7%
CASH FLOW STATEMENTS							
EBITDA	18.1	29.3	34.1	43.0	66.5	29.7%	85.1
Var. of Working Capital	(6.8)	(0.6)	3.3	(4.0)	(9.7)		(14.2)
Other	0.1	0.0	(6.9)	(10.0)	(19.4)		(26.6)
Cash from operations	11.4	28.7	30.5	29.0	37.4		44.3
Capex	(12.7)	(12.5)	(13.3)	(18.6)	(20.0)		(26.7)
Free Cash Flow (pre interests and taxes)	(1.3)	16.2	17.2	10.4	17.4		17.6
Rigs	302	302	302	302	302		302
Employees	1,882	1,946	2,109	2,891	2,789	8.2%	2,850



6 Years of quarterly revenue and EBITDA margin With volume and LT contracts, seasonality tends to be reduced



Since 2016, bottom out fleet gained 20% in booking



Utilization Rate %

Source: Management





Revenue generation

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• Duration of the contracts range between 1 and 3 years

Tender procedures follow a rigorous process

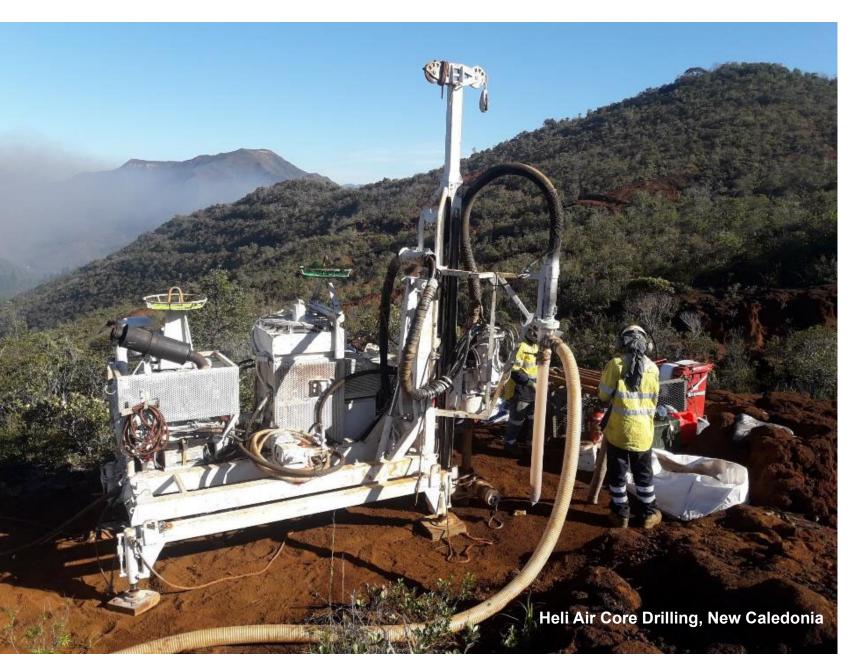
- Invoicing is based on work performed and issued monthly
- Characteristics Contracts are based on (i) meterage and price per meter (ii) hourly rate for client time



- Management considers that monitoring of contracts is key and implemented a strong financial reporting system
- Monitoring the profitability of all its contracts is performed on a monthly basis



- The Company is a pure player in the domain of drilling and does not perform the diagnostic and analysis of the geotechnical samples which it extracts
 - This role is performed by the clients, thus, **limiting the risk of litigation**
- There is a **no history of claims**
 - Contracts are signed by local entities and are denominated in local currencies
 - Local costs are mainly in the same currency as the contract





TSX: FAR

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